ddisystem

The Modern Distributor Platform

for Wholesalers & Showrooms

Inform ERP Software turns brick-and-mortar showrooms into smart, streamlined operations that drive new business and keep customers coming back.

Operations | CRM | POS | eCommerce | Mobile | WMS

Cater to Customers with Speed & Accuracy

Inform ERP's integrated CRM, best-in-class eCommerce, fast POS capabilities, professionally designed quotes, orders, and mobile sales tools make creating orders easy. Align showroom and follow-up tasks with new visitors, customers, staff, procurement, and order fulfillment.

Powerful Showroom Features

- Single screen order and payment entry
- Precise rebate calculations
- Line item delivery scheduler
- Project pre-bill payment options
- Job tracking with quotes, orders, sales, purchases, and reporting
- Tasks, calendaring, and activity history
- Special order receipt notifications, labeling, and automation
- Electronic signature capture
- Instant quotes and orders on the showroom floor using mobile scanning

› Create visually appealing and well-organized proposals and orders including images and product descriptions broken out by room delivery location

› Access detailed customer activity, personal notes, purchase patterns, opportunity reports and follow-up tasks with tightly threaded CRM

› Improve forecasting with the ability to account for inactive customers and accounts

> *Inform ERP really has simply been the best business investment I could have ever made for my showrooms.*
>
> *~ Lighting, Incorporated*

Superior Inventory Management

Identify sporadic, recurring and unusual demand to easily achieve higher fill rates, increase inventory turns, and eliminate dead stock. Inform's 'Automated Count Scheduler' replaces inaccurate annual counts with manageable and reliable daily counts.

A Full Sales Suite on Your Smartphone

Access Inform's robust sales tools on your tablet or smartphone. Service customers from anywhere, create and edit quotes and orders, view customer accounts, sales history and available inventory.

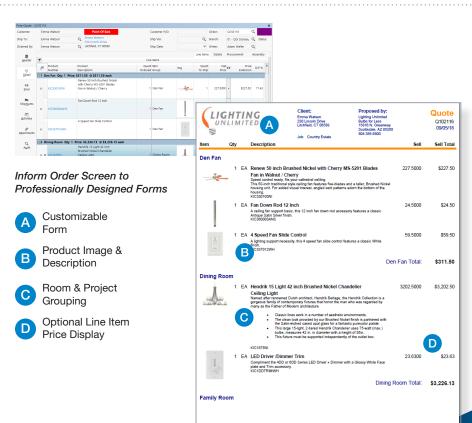## Exceptional Multi-Channel Distribution

Unify online and on-premise selling channels. DDI System's Inform eCommerce Pro offers customers a self-service portal to access and buy the products they need most, manage their payments and account, and browse other products your business has to offer.

Experience Best-in-Class Transitions & Training

DDI System's 26+ year track record of delivering well-managed projects and seamless transitions are the core of your success. Our consultative approach allows us to fine-tune the market-aware workflows that best fit your company's needs. Our team of data migration experts will collect and convert your account data with 100% accuracy. Continuous on-and off-site training accelerates your teams' success.

Easy Delivery & Payment Management

Managing showroom sales requires handling multiple shipments and payment options with precision. Inform easily accommodates your customers' requests to deliver only rough-in products or specific rooms, while carefully tracking previous shipments and payments, and maintaining deposit thresholds. Users quickly manage partial deliveries and 'take now' items with visibility into inventory, warehouse staging location, and cash application.

Inform Order Screen to Professionally Designed Forms

A — Customizable Form

B — Product Image & Description

C — Room & Project Grouping

D — Optional Line Item Price Display

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DDIsystem.com/webinar
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LTG2021