



The Modern Distributor Platform

for Wholesalers & Showrooms

Inform ERP Software turns brick-and-mortar showrooms into smart, streamlined operations that drive new business and keep customers coming back.

Operations | CRM | POS | eCommerce | Mobile | WMS



Cater to Customers with Speed & Accuracy

Inform ERP's integrated CRM, best-in-class eCommerce, fast POS capabilities, professionally designed quotes, orders, and mobile sales tools make creating orders easy. Align showroom and follow-up tasks with new visitors, customers, staff, procurement, and order fulfillment.

Powerful Showroom Features

- Single screen order and payment entry
 - Precise rebate calculations
 - Line item delivery scheduler
 - Project pre-bill payment options
 - Job tracking with quotes, orders, sales, purchases, and reporting
 - Tasks, calendaring, and activity history
 - Special order receipt notifications, labeling, and automation
 - Electronic signature capture
 - Instant quotes and orders on the showroom floor using mobile scanning
- Create visually appealing and well-organized proposals and orders including images and product descriptions broken out by room delivery location
 - Access detailed customer activity, personal notes, purchase patterns, opportunity reports and follow-up tasks with tightly threaded CRM
 - Improve forecasting with the ability to account for inactive customers and accounts

“ *Inform ERP really has simply been the best business investment I could have ever made for my showrooms.* ”

~ Lighting, Incorporated



Superior Inventory Management

Identify sporadic, recurring and unusual demand to easily achieve higher fill rates, increase inventory turns, and eliminate dead stock. Inform's 'Automated Count Scheduler' replaces inaccurate annual counts with manageable and reliable daily counts.



A Full Sales Suite on Your Smartphone

Access Inform's robust sales tools on your tablet or smartphone. Service customers from anywhere, create and edit quotes and orders, view customer accounts, sales history and available inventory.



Exceptional Multi-Channel Distribution

Unify online and on-premise selling channels. DDI System's Inform eCommerce Pro offers customers a self-service portal to access and buy the products they need most, manage their payments and account, and browse other products your business has to offer.

Experience Best-in-Class Transitions & Training

DDI System's 26+ year track record of delivering well-managed projects and seamless transitions are the core of your success. Our consultative approach allows us to fine-tune the market-aware workflows that best fit your company's needs. Our team of data migration experts will collect and convert your account data with 100% accuracy. Continuous on-and off-site training accelerates your teams' success.

Easy Delivery & Payment Management

Managing showroom sales requires handling multiple shipments and payment options with precision. Inform easily accommodates your customers' requests to deliver only rough-in products or specific rooms, while carefully tracking previous shipments and payments, and maintaining deposit thresholds. Users quickly manage partial deliveries and 'take now' items with visibility into inventory, warehouse staging location, and cash application.

Order: Q102116

Customer: Emma Watson

Ship To: Emma Watson

Ordered By: Emma Watson

Product: Point Of Sale

Order: Q102116

Branch: 01 - DD Ossipee

Ship Date: 01/01/2020

Ship Via: Adam Walker

Status: Pending

Order	Product	Description	Qty	Unit Price	Total Price	Unit Price	Total Price
1	Den Fan	Qty: 1 Price: \$217.50 @ \$217.50 each	1	227.5000	227.50	71.43	
2	Dining Room	Qty: 1 Price: \$3,226.13 @ \$3,226.13 each	1	3202.5000	3202.50	23.6300	

Lighting Unlimited

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Client: Emma Watson
200 Lincoln Drive
Litchfield, CT 06039

Proposed by: Lighting Unlimited
Bulbs for Less
15816 N. Greenway
Scottsdale, AZ 85209
804.355.6500

Quote: Q102116
09/05/18

Item	Qty	Description	Sell	Sell Total
Den Fan				
1	EA	Renew 50 inch Brushed Nickel with Cherry MS-5291 Blades Fan in Walnut / Cherry Speed control ready. Fits your cathedral ceiling This 50-inch traditional style ceiling fan features free-blades and a taller, Brushed Nickel housing unit. For added visual interest, angled vent patterns adorn the bottom of the housing. KIC320100N1	227.5000	\$227.50
1	EA	Fan Down Rod 12 Inch A ceiling fan support basic, this 12 inch fan down rod accessory features a classic Antique Satin Silver finish. KIC360000AN5	24.5000	\$24.50
1	EA	4 Speed Fan Slide Control A lighting support necessary, this 4 speed fan slide control features a classic White finish. KIC370120N1	59.5000	\$59.50
Den Fan Total:				\$311.50
Dining Room				
1	EA	Hendrik 15 Light 42 inch Brushed Nickel Chandelier Ceiling Light Named after renowned Dutch architect, Hendrik Berlage, the Hendrik Collection is a gorgeous family of contemporary fixtures that honor the man who was regarded by many as the Father of Modern architecture. <ul style="list-style-type: none">Classic free work in a number of aesthetic environments.The clean look provided by our Brushed Nickel finish is partnered with the satin-washed case and glass for a fantastic purecolor palette.This large 15-light, 2-speed Hendrik Chandelier uses 75-watt (max.) bulbs, measures 42 in. in diameter with a height of 36in.This fixture must be supported independently of the outlet box. KIC1072N1	3202.5000	\$3,202.50
1	EA	LED Driver /Dimmer Trim Compliment the 420 or 600 Series LED Driver + Dimmer with a Glossy White Face plate and Trim accessory KIC100TRMWH	23.6300	\$23.63
Dining Room Total:				\$3,226.13
Family Room				

Inform Order Screen to Professionally Designed Forms

- A Customizable Form
- B Product Image & Description
- C Room & Project Grouping
- D Optional Line Item Price Display

Proudly Supports Members of

Attend Our
Next Online Demo:
DDIsystem.com/webinar
or call 877.599.4334

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