



 ddi system

## The Modern Distributor Platform

for Wholesalers & Showrooms

Inform ERP Software turns brick-and-mortar showrooms into smart, streamlined operations that drive new business and keep customers coming back.



## Cater to Customers with Speed & Accuracy

Inform ERP's integrated CRM, best-in-class eCommerce, fast POS capabilities, professionally designed quotes, orders, and mobile sales tools make creating orders easy. Align showroom and follow-up tasks with new visitors, customers, staff, procurement, and order fulfillment.

### Powerful Showroom Features

- Single screen order and payment entry
  - Precise rebate calculations
  - Line item delivery scheduler
  - Project pre-bill payment options
  - Job tracking with quotes, orders, sales, purchases, and reporting
  - Tasks, calendaring, and activity history
  - Special order receipt notifications, labeling, and automation
  - Electronic signature capture
  - Instant quotes and orders on the showroom floor using mobile scanning
- Create visually appealing and well-organized proposals and orders including images and product descriptions broken out by room delivery location
  - Access detailed customer activity, personal notes, purchase patterns, opportunity reports and follow-up tasks with tightly threaded CRM
  - Improve forecasting with the ability to account for inactive customers and accounts

“ *Inform ERP really has simply been the best business investment I could have ever made for my showrooms.* ”

~ Lighting, Incorporated



## Superior Inventory Management

Identify sporadic, recurring and unusual demand to easily achieve higher fill rates, increase inventory turns, and eliminate dead stock. Inform's 'Automated Count Scheduler' replaces inaccurate annual counts with manageable and reliable daily counts.



## Unrivaled Warehouse Efficiency

Streamline warehouse operations with industry leading features like wireless barcode scanning and real-time order and inventory management. Achieve high-efficiency and error-free inventory handling for single and multi-location warehouses, combined with real-time data from Inform ERP.



## Exceptional Multi-Channel Distribution

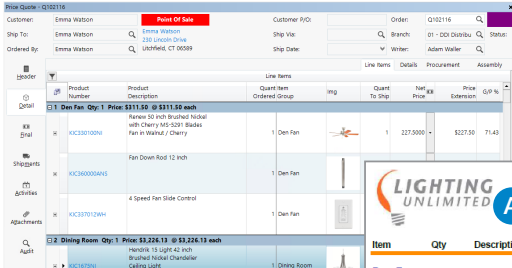
Unify online and on-premise selling channels. DDI System's Inform eCommerce Pro offers customers a self-service portal to access and buy the products they need most, manage their payments and account, and browse other products your business has to offer.

## Experience Best-in-Class Transitions & Training

DDI System's 26+ year track record of delivering well-managed projects and seamless transitions are the core of your success. Our consultative approach allows us to fine-tune the market-aware workflows that best fit your company's needs. Our team of data migration experts will collect and convert your account data with 100% accuracy. Continuous on-and off-site training accelerates your teams' success.

# Easy Delivery & Payment Management

Managing showroom sales requires handling multiple shipments and payment options with precision. Inform easily accommodates your customers' requests to deliver only rough-in products or specific rooms, while carefully tracking previous shipments and payments, and maintaining deposit thresholds. Users quickly manage partial deliveries and 'take now' items with visibility into inventory, warehouse staging location, and cash application.



## Inform Order Screen to Professionally Designed Forms

- A** Customizable Form
- B** Product Image & Description
- C** Room & Project Grouping
- D** Optional Line Item Price Display

**Client:**  
Emma Watson  
200 Knowles Drive  
Litchfield, CT 06859

**Proposed by:**  
Lighting Unlimited  
Bulbs for Less  
15816 N. Greenway  
Southfield, MI 48033  
804.355.8500

**Quote**  
Q102116  
09/05/18

Item	Qty	Description	Sell	Sell Total
<b>Den Fan</b>				
1 EA	Renew 50 inch Brushed Nickel with Cherry MS-5291 Blades Fan in Walnut / Cherry Speed control ready. Fits your cathedral ceiling This 50-inch traditional style ceiling fan features five-blades and a tall, Brushed Nickel housing unit. For added visual interest, angled vent patterns adorn the bottom of the housing. KIC330100N	227.5000	\$227.50	
1 EA	Fan Down Rod 12 Inch A ceiling fan support basic, this 12 inch fan down rod accessory features a classic Antique Satin Silver finish. KIC360000ANS	24.5000	\$24.50	
1 EA	4 Speed Fan Slide Control A lighting support accessory, this 4 speed fan slide control features a classic White finish. KIC37012WH	59.5000	\$59.50	
<b>Den Fan Total:</b>			<b>\$311.50</b>	
<b>Dining Room</b>				
1 EA	Hendrik 15 Light 42 inch Brushed Nickel Chandelier Ceiling Light Named after renowned Dutch architect, Hendrik Berlage, the Hendrik Collection is a gorgeous family of contemporary fixtures that honor the man who was regarded by many as the Father of Modern architecture. <ul style="list-style-type: none"> <li>• Classic lines work in a number of aesthetic environments.</li> <li>• The sleek look provided by our Brushed Nickel finish is partnered with the satin-etched, seeded opal glass for a fantastic prismatic palette.</li> <li>• This large 15-light, 2-speed Hendrik Chandelier uses 75-watt (max.) bulbs, measures 42 in. in diameter with a height of 36in.</li> <li>• This fixture must be supported independently of the outlet box.</li> </ul>	3202.5000	\$3,202.50	
1 EA	LED Driver /Dimmer Trim Compliment the ACD or CDC Series LED Driver + Dimmer with a Glossy White Face plate and Trim accessory KIC100TRMWH	23.6300	\$23.63	
<b>Dining Room Total:</b>			<b>\$3,226.13</b>	
<b>Family Room</b>				

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[DDIsystem.com/webinar](http://DDIsystem.com/webinar)  
or call 877.599.4334